

BUSINESS ENGLISH SAMPLE TEST

- Please read the text carefully and answer the questions:

A sale is the pinnacle activity involved in selling products or services in return for money or other compensation. It is an act of completion of a commercial activity. A sale is completed by the seller or the owner of the goods. It starts with consent (or agreement) to an acquisition or appropriation or request followed by the passing of title (property or ownership) in the item and the application and due settlement of a price, the discharge of or any claim upon the item. The purchaser, though a party to the sale, does not execute the sale, only the seller does that. To be precise the sale completes prior to the payment and gives rise to the obligation of payment. If the seller completes the first two above stages (consent and passing ownership) of the sale prior to settlement of the price, the sale is still valid and gives rise to an obligation to pay.

1. The term “commercial activity” means
a. the act of sale b. to deliver a product c. to pass ownership
2. This text speaks about the
a. marketing mix b. sellers c. the act of selling
3. We have to pay for the product
a. before getting it b. after getting it c. after one week
4. The settlement of the price takes place
a. before selling b. before taking the product on the market c. after passing ownership
5. The term “consent” refers to the
a. sale b. the owner c. buyer

- Use the verb in the right tense:

1. We.....to Balaton every summer. (go)
2. I usually.....coffee but now Itea. (drink)
3. They.....with the owners last week. (meet)

4. Imy keys so I cannot let you in. (lose)

5. You.....to London next week. (go)

- Please write a letter of application (150-200 words):